**SAMPLE: Cultivation Worksheet**

Staff Member or Volunteer:

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **Exhibition** | **Gala** | **Tour** | **Speech** | **Lecture** | **Grand Opening** | **Seminar** | **Site Visit** | **Lunch** **with CEO** |
| **Donor Prospect #1** |  |  |  |  |  |  |  |  |  |
| **Donor Prospect #2** |  |  |  |  |  |  |  |  |  |
| **Donor Prospect #3** |  |  |  |  |  |  |  |  |  |
| **Donor Prospect #4** |  |  |  |  |  |  |  |  |  |
| **Donor Prospect #5** |  |  |  |  |  |  |  |  |  |
| **Donor Prospect #6** |  |  |  |  |  |  |  |  |  |
| **Donor Prospect #7** |  |  |  |  |  |  |  |  |  |
| **Donor Prospect #8** |  |  |  |  |  |  |  |  |  |